gainfront

**Modern Procurement
Solutions for Today's Businesses**

Introduction to Gainfront

Empowers complete procurement lifecycles with a focus on Supplier Diversity and ESG & Sustainability

Launched in 2016

Johnson Controls 1st customer

Certified MBE & WBE organization

HQ in Palo Alto, CA

Global customer base

Clients Across Industries

3M · GUGGENHEIM · Edward Jones · SIEMENS · CUSHMAN & WAKEFIELD · KOHL'S · Genentech A Member of the Roche Group · ADP

Billion Dollar Roundtable

MERCK · Walmart

Partners

accenture

Gainfront Modular Solution Sets

Database | SRM & RFx | Contracts | Purchasing | Diversity | ESG & Sustainability | Spend

Configurable · Flexible · Modern

Gainfront Platform Overview

Gainfront Modular Solution Sets

Discovery
- Supplier database
- Advanced filters
- At-a-glance badges
- Detailed summaries
- 65+ Million Global Suppliers
- 6 Million Diverse Suppliers
- 25+ Million US Suppliers

SRM
- Sustainability management
- Onboarding
- Performance scorecards
- News / Opportunities
- RFx (RFP, RFQ, RFI) management
- Financial risk management

Contracts
- Lifecycle management
- Clause library
- Clause update
- Cost analytics
- Gap analysis
- Forecasting
- Savings/Rebate analysis
- Workflow
- Matter management

Purchasing
- Invoicing
- Direct Catalog Buy
- Order Management
- Verifications
- Dashboard and reports

Diversity
- Track Tier 1 diversity
- Track Tier 2 diversity - up to 100 Primes
- Automated reports for direct, indirect, & allocation factors
- Dashboard and analytics
- Automated roll-ups

ESG & Sustainability Compliance
- ESG Sustainability
- Compliance management
- Financial Risk
- News / Opportunities
- Disclosure Reports

SpendPower
- Spend Dashboards
- Forecasting
- Gap analysis
- Task manager
- Project manager
- Government reports
- Data enrichment
- Supplier data normalization
- Supplier certification

| Configurable | Modern UI | AI/ML Powered | Seamlessly Connected |

Global Supplier Database, 6 Million Diverse Suppliers

Gainfront Platform Differentiators

- **Modular Solutions** – flexible, targeted solutions allow for customers to invest in specific areas of focus and expand later

- **Interoperability** – easy integration with enterprise systems provides seamless connectivity, maximizing investments

- **Single Codebase** – common platform approach allows for streamlined implementation and simplified expansion on a single source of truth

- **Rapid Implementation** – fast deployment, configuration, onboarding, training, and go-live maximize ROI and drive results

- **Diversity & ESG** – latest aggregation of available carbon and environmental disclosures to simplify analysis of suppliers

- **Certification Assistance** – support for certification assistance to increase diverse spend with preferred, known suppliers

- **6+M Global Diversity Vendors** – access to Gainfront vetted vendor directory to simplify achieving diversity spend goals

- **RFx Concierge Service** – integrated new supplier introduction based on supplier criteria, project needs, and strategic goals

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Thank you!

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